

**BACANORA MINERALS LTD.  
MANAGEMENT'S DISCUSSION AND ANALYSIS  
FOR THE THREE AND NINE MONTH PERIOD ENDED MARCH 31, 2017**

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**DATE – MAY 30, 2017**

The following Management's Discussion and Analysis ("**MD&A**") should be read in conjunction with Bacanora Minerals Ltd. ("**Bacanora**" or the "**Company**") unaudited condensed consolidated interim financial statements for the period ended March 31, 2017, together with the accompanying notes.

The following discussion and analysis provides information that management believes is relevant to the assessment and understanding of the Company's results of operations and financial position. In the opinion of management, all adjustments consisting of normal recurring adjustments, considered necessary for a fair presentation of the Company's financial position, results of operations and funds flow, have been included. This MD&A is presented in Canadian dollars, unless stated otherwise. Additional information relating to Bacanora is available on SEDAR at [www.sedar.com](http://www.sedar.com).

## **THE COMPANY**

Bacanora is an exploration and development company focused on developing its Sonora Lithium Project ("**Sonora**") (see *Sonora Lithium Properties – Mexico*) in Sonora, Mexico, and its newly acquired lithium project, Deutsche Lithium, (see *Deutsche Lithium Project – Germany*) located in southern Saxony, Germany. In addition, the Company has a borates project located near the town of Magdalena de Kino, north of Hermosillo, Mexico (see *Mineral Properties – Borates*). Bacanora was incorporated in Alberta, Canada in September 2008 and is listed on the TSX Venture Exchange and the AIM Market of the London Stock Exchange, and its common shares trade under the symbol, "BCN" on both exchanges. Please refer to section *Company Structure* for further details on the Company's legal and operational structure.

## **QUARTERLY HIGHLIGHTS**

### **Operational**

- On April 10, 2017, the Company announced that it has entered into a strategic partnership (the "**Agreement**") with Hanwa Co., LTD. ("**Hanwa**"), a leading Japan-based global trading company and one of the larger traders of battery chemicals in Japan, with reported net sales of more than ¥1,000 billion in 2016. The Agreement is comprised of:
  - an initial 10% equity investment in the Company
  - an off-take agreement for up to 100% of the lithium carbonate ("**Li<sub>2</sub>CO<sub>3</sub>**") produced at Sonora at market pricing
  - an option to increase its equity interest in the Company to 19.9%
  - to provide assistance with a debt financing package with Japanese banking institutions
- Feasibility Study ("**FS**") activities continue on the Sonora Project. Metallurgical test work is ongoing at the SGS Laboratories in Perth and Ausenco Engineers are currently completing the flow sheet design and mass balance to finalise operating and capital cost estimates. IMC Mining Consultants in Tucson has commenced mine planning and equipment selection for the open pit mining operation. Within Sonora, local infrastructure, energy and natural gas supplies and consumable chemicals for the project continue to be a focus as a result of the previously reported increases in costs for natural gas and chemical reagents. The FS report, scheduled for later in 2017, will also include an updated Mineral Resource Estimate ("**MRE**") and geological model by SRK Consulting (UK) Limited based on the infill drilling programme which was completed in Q3 2016.
- On February 21<sup>st</sup>, 2017, the Company announced the acquisition of a 50% interest in, and joint operational control of, the Zinnwald Lithium Project ("**Zinnwald**") in southern Saxony, Germany from SolarWorld AG ("**SolarWorld**"), the largest solar panel producer in Europe. The Company acquired its interest for a cash consideration of €5 million (approximately CAD 7,105,000) and

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an undertaking to contribute up to €5 million toward the costs of completion of a Feasibility Study, which is anticipated to take approximately 18-24 months. The Company holds its interest through a 50% interest in Deutsche Lithium GmbH ("**Deutsche Lithium**") which owns Zinnwald 100%. The Company also has an option to acquire the outstanding 50% held by SolarWorld, alone or together with any reasonably acceptable third party within a 24 month period for EUR 30 million, subject to the successful completion of a feasibility study.

- The Company continues to operate its large scale lithium carbonate pilot plant in Hermosillo, currently focusing on:
  - production of battery grade lithium carbonate samples for distribution to potential customers in Asia
  - optimising the metallurgical flow sheet and ongoing FS testwork
  - operator training in preparation for the construction of the large scale plant.

### **Corporate**

- On May 15<sup>th</sup>, 2017, the Company announced the appointment of Dr. Andres Antonius, who is based in Mexico City, and Mr. Junichi Tomono, head of the Speciality Metals and Alloys department of Hanwa, as non-executive directors of the Company. The two appointments replace Mr. James Leahy, who has stepped down from the board to pursue other business interests, and Mr. Kiran Morzaria who resigned from his position as Non-Executive Director of the Company earlier this year. Mr. Tomono's appointment to the board follows the signing with Hanwa of a strategic partnership and offtake agreement for Sonora. Please refer to the press release dated May 15<sup>th</sup>, 2017 for further details.
- On May 15<sup>th</sup>, 2017, the Company also announced the appointment of Canaccord Genuity Limited as its sole broker with immediate effect.

### **Financial**

- On May 2<sup>nd</sup>, 2017, in conjunction with the strategic partnership with Hanwa, the Company announced the issuance of 12,333,261 new common shares to Hanwa at a price of £0.825 (approximately \$1.37) per share to raise approximately £10,175,000 (approximately \$16,896,000). The new shares represent 10.0% of the issued and outstanding share capital of the Company.
- On May 24<sup>th</sup>, 2017, the Company announced the issuance of 8,573,925 new shares at price of £0.86 (approximately \$1.51) to Capital Research and Management Company, for total gross proceeds of approximately £7.4 million (approximately \$13 million). When combined with the previous investments by Blackrock Inc. and M&G Investment Funds, the Company is continuing to build a strong institutional shareholder base.

## **LITHIUM MINERAL PROPERTIES**

### ***SONORA LITHIUM PROJECT – MEXICO***

The Sonora Lithium Project consists of ten contiguous concessions covering 97,389 hectares. Two of the concessions (La Ventana, La Ventana 1) are owned 100% by Bacanora through its wholly-owned subsidiary Minera Sonora Borax S.A de C.V. ("**MSB**"). The El Sauz, El Sauz 1, El Sauz 2, Fleur and Fleur 1 concessions are owned by Bacanora's subsidiary, Mexilit S.A. de C.V. ("**Mexilit**") (which is owned 70% by Bacanora and 30% by Cadence Minerals Plc ("**Cadence**"). These concessions are located approximately 190 kilometres northeast of the city of Hermosillo, in Sonora State, Mexico. They are roughly 200 kilometres south of the border with Arizona, USA. The San Gabriel and Buenavista

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concessions are owned by Bacanora's subsidiary, Minera Megalit S.A. de C.V. ("**Megalit**") (which is owned 70% by Bacanora and 30% by Cadence).

The Company currently holds the Megalit concession in MSB, but intends to transfer it to the Megalit subsidiary once the license is received from the Mexican Federal Mining Ministry. Because of the size of the concession the Mining Ministry is taking longer than usual to grant the license. The Company has held the exploration rights to the concession since the claim application and surveys were submitted to the Mining Ministry on November 7, 2013. The Mining Ministry turned the authorization for title to the General Direction of Mining Regulation on February 3, 2015 but to date the title has not been received. Management has no reason to believe that the license will not be eventually granted, but in the unlikely event that it may not, management does not believe that it will impact the Company's future development activities, as the Megalit concession is not part of the MRE or the Pre-Feasibility Study ("**PFS**").

The Company has previously disclosed the existence of an agreement between the late Mr. Colin Orr-Ewing, the past Chairman of the Company, and the Company subjecting the Sonora Lithium Project to a 3% gross overriding royalty on production from certain concessions within the Sonora Lithium Project. The Company understands that the royalty is now held by the estate of Mr. Colin Orr-Ewing. The circumstances of the granting of this royalty are currently under investigation by the Company.

Based on the Company's updated Mineral Resource Estimate ("**MRE**") (prepared with accordance with National Instrument 43-101 – *Standard of Disclosure for Mineral Projects* ("NI 43-101") announced on April 15, 2016, the Sonora Lithium Project concessions have an estimated Indicated Mineral Resource of 4.5 Mt LCE<sup>1</sup> contained in 259 Mt of clay, at Li grade of 3,200 ppm, and an estimated Inferred Mineral Resource of 2.7 Mt LCE contained in 160 Mt of clay at a Li grade of 3,200 ppm. A Pre-Feasibility Study completed in Q1 2016 established Probable Mineral Reserve (in accordance with NI 43-101) of 2.1 million tonnes LCE and demonstrated the economics associated with becoming a 35,000 tpa lithium carbonate and 50,000 tpa SOP producer in Mexico.

### ***Lithium Pilot Plant***

Over the past sixteen months, the Company has continued to expand the production capacity of its pilot plant located in Hermosillo, Sonora, Mexico. Metallurgical test work is ongoing with a significant focus on off-taker samples, continuous flow sheet development plus plant operations and ongoing operator training. The initial focus has been the production of battery-grade lithium carbonate samples for delivery to off-takers in Asia and Europe. Some of the specific achievements over the last twelve months are:

- Ore-to-product metallurgical test work on bulk samples taken from trenches on the clay units from the planned mining areas within the 100% owned La Ventana concession is in progress.
- Upgrading of concentrate and pre-concentrate front-end processes to optimise lithium recovery.
- Hydrometallurgical recoveries have been improved by the addition of gas-fired stationary calcining units for continuous roasting of the lithium concentrate.
- Optimisation of gypsum consumption and evaporation and crystallisation parameters.
- Increased capacity in the Pregnant Liquor Solution circuits to allow continuous leaching operations.
- Installation of additional resin columns in the lithium carbonate recovery circuit for the refining of the product to battery-grade lithium carbonate.
- Approximately 20 professional and operational personnel are now working at the pilot plant.
- Training and quality control processes are in full swing to negate risk associated with execution of commissioning and operational phases after construction of the Stage 1, 17,500 tpa plant and to ensure accelerated commissioning schedules in terms of operations and quality control.

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<sup>1</sup> LCE = lithium carbonate (Li<sub>2</sub>CO<sub>3</sub>) equivalent; determined by multiplying Li value in percent by 5.324 to get an equivalent Li<sub>2</sub>CO<sub>3</sub> value in per cent. Use of LCE is to provide data comparable with industry reports and assumes complete conversion of lithium in clays with no recovery or process losses.

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- Additional operations and technical personnel will continue to be employed at the pilot plant as sample production continues to ramp up.

In addition to the significant flow sheet development and optimisation being undertaken at the pilot plant, all of the flow sheet development is being audited by independent consultants supervised by Ausenco Engineers, as part of the ongoing FS process.

Over the next 12 months the Company will continue a recruitment campaign of engineers and operators in order to maintain the plant in continuous operation and to gain expertise in those processes that require supervision and monitoring for optimisation and quality control. To date, the plant has operated continuously on the beneficiation and hydro-metallurgical processes. This investment in people and training is expected to provide significant operational and quality control benefits once commissioning of the full scale lithium carbonate plant commences. Over the fiscal year 2017 the Company has budgeted to spend an aggregate of approximately \$2 million dollars on the pilot plant.

### ***Feasibility Study***

The Company has continued to work with the same consultants that prepared the PFS. Process engineering for the FS is being carried out by Ausenco. SRK is undertaking the MRE and IMC is carrying out the reserve estimate and mine planning. Other specialised consulting groups will be appointed for additional sections of the FS.

The FS is focussed on delivering the most economically robust development strategy for an initial 17,500 tpa of lithium carbonate production at the Sonora Lithium Project (subsequently increasing to 35,000 tpa in later years). The FS is budgeted to cost approximately \$7 million and is now targeted for completion in late summer of 2017. The Company is delivering a strategy of optimizing the projects operating costs and energy requirements given the continued strengthening in reagent input costs. The rising costs are relevant to all of Bacanora's peers, and importantly, are being experienced in tandem with a rise in lithium carbonate pricing. The Company is fully financed through to the completion of FS stage.

### ***DEUTSCHE LITHIUM PROJECT – GERMANY***

The Company holds 50% interest in a jointly controlled entity, Deutsche Lithium GmbH, a project located in southern Saxony, Germany, adjacent to the border of the Czech Republic and within 5 kilometres of the towns of Altenberg and Freiberg. The Company acquired its interest in February of 2017 for a cash consideration of EUR 5 million (approximately \$7,105,000) and an undertaking to contribute up to EUR 5 million toward the costs of completion of a feasibility study, which is anticipated to take approximately 18 - 24 months. The Company has an option to acquire the remaining 50% of the jointly controlled entity, alone or together with any reasonably acceptable third party within a 24 month period for EUR 30 million.

Deutsche Lithium represents a strategic asset located in close proximity to a thriving market for lithium and energy products, which is being fuelled by Germany's electric automotive industry and the rise of renewable energy storage. Zinnwald is located in a world-class granite hosted Sn/W/Li belt that has been mined historically for tin, tungsten and lithium at different times over the past 300 years.

The project has a historical resource estimate which was reported in accordance with the PERC Code<sup>2</sup>, comprised of Measured, Indicated and Inferred Resources.<sup>3</sup> A Qualified Person (under NI 43-101) has

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<sup>2</sup> PERC Code means the Pan European Code for Reporting of Exploration Results, Mineral Resources and Reserves prepared by the Pan-European Reserves and Resources Reporting Committee, as amended.

<sup>3</sup> The foregoing estimates were set forth in a report dated October 1, 2014, prepared by G.E.O.S. Ingenieurgesellschaft mbH and Technical University Bergakademie Freiberg on behalf of SolarWorld Solicium GmbH and entitled, "Zinnwald Lithium Project, Report According to PERC Standard".

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not done sufficient work to confirm the historical estimate; hence the Company is not treating the historical estimate as current Mineral Resources or Mineral Reserves.

<b>Resource Category</b>	<b>Tonnes* (000)</b>	<b>Li Grade (ppm)</b>	<b>Contained LCE** (Tonnes)</b>
Measured	10,283	3,661	200,277
Indicated	16,287	3,594	311,408
Inferred	9,867	3,705	194,484

**Notes:**

\* Li cut-off 2,500ppm and >2 metres vertical thickness.

\*\* LCE is the industry standard terminology for, and is equivalent to, Li<sub>2</sub>CO<sub>3</sub>. 1 ppm Li metal is equivalent to 5.32 ppm LCE / Li<sub>2</sub>CO<sub>3</sub>. Use of LCE is to provide data comparable with industry reports and assumes complete conversion of lithium in clays with no recovery or process losses.

The Company believes that both historic work at Zinnwald and the geological context of the deposit demonstrates its potential for economic extraction of lithium products, as well as potential by-products of tin, tantalum and SOP. Bacanora's investment and expertise will facilitate further development in order to achieve higher-value, downstream lithium products which command higher prices in the market.

SolarWorld recently announced its intention to file for bankruptcy protection in Germany due to ongoing pricing pressures in its core solar markets. The Company believes that the SolarWorld insolvency process will have no material impact on the Company's interest in Deutsche Lithium and the Zinnwald project, nor its agreement with SolarWorld.

### **LITHIUM PROPERTIES OUTLOOK**

The Company's strategy is to position itself to satisfy ongoing strong growth for lithium carbonate in the fast growing sectors of electric vehicles and energy storage. The Company is fully financed with approximately \$42,000,000 in the bank at the date of this MD&A and is therefore fully funded through to the initial project development and the start of the construction stages.

The pricing environment for lithium carbonate has strengthened to close to US\$12,000/t from an average of around US\$6,000/t in 2015 (source: <http://trugroup.com/lithium-market-conference.shtml>). The pricing of lithium carbonate shipments to China and Japan remained strong in January 2017, with reported sales by major producers in the region of \$12,000/t and spot sales in Japan and China around \$15,000/t (source: (<https://seekingalpha.com/article/4040100-lithium-miner-news-month-january-2017>)). With this in mind, the Company will update the pricing assumptions in its FS and expects to announce the updated long term pricing forecast for lithium carbonate for the FS prior to the FS being released.

### **MINERAL PROPERTIES – BORATES**

#### ***Magdalena Borate***

The Magdalena Borate Project consists of eight concessions, with a total area of 7,105 hectares. The Magdalena Borates Project is road accessible and located immediately east of the town of Magdalena de Kino, north of Hermosillo, Mexico. The Company has estimated drill-indicated boron resources in accordance with NI 43-101 on its Cajon borate deposit. The Magdalena property is subject to a 3% gross overriding royalty payable to Minera Santa Margarita S.A. de C.V., a subsidiary of Rio Tinto PLC, and a 3% gross overriding royalty payable to the past Chairman of the Company on sales of borate produced from this property.

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***Borates property outlook***

A metallurgical testing of unit B samples from the Magdalena Borate Project is continuing at Bureau-Veritas Lab in Canada and in LTM lab in Hermosillo in parallel.

The objectives of this metallurgical testing program are:

- To conduct bench-scale metallurgical test work to obtain B<sub>2</sub>O<sub>3</sub> concentrates targeting 30% B<sub>2</sub>O<sub>3</sub> from the composite samples of shallow portion of the borate deposit.
- To evaluate the conversion of produced B<sub>2</sub>O<sub>3</sub> concentrates into boric acid.

The scope of this study consists of sample preparation, head sample characterization, de-sliming by attrition to remove clays, grinding followed by flotation using various reagents to produce about 30% B<sub>2</sub>O<sub>3</sub> concentrate and boric acid preparation according to the boric acid preparation process. The Company has budgeted approximately \$300,000 for the borate related activities for the remainder of calendar 2017.

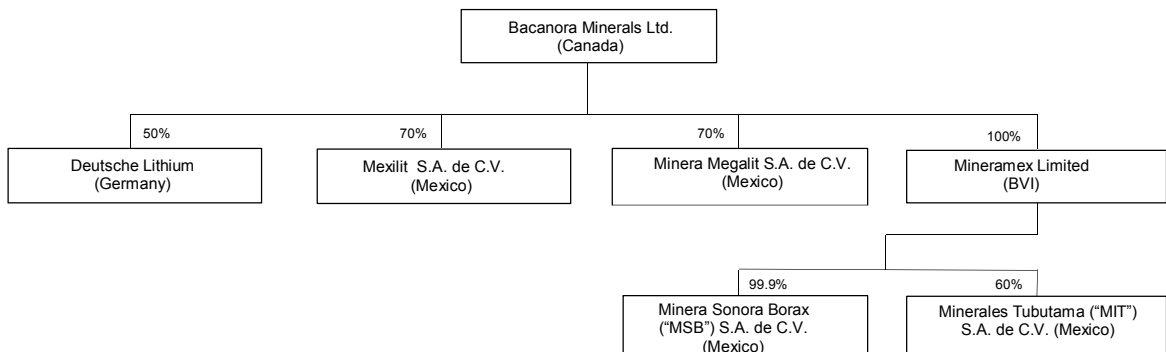
The Company has entered into a 12 month exclusivity agreement with a potential local investor to evaluate the borates leases and metallurgical testwork results, following which the investor may elect to acquire up to 80% of the Company's interest in the project upon terms that are subject to negotiation between the parties in the event that the investor expresses a desire to acquire such an interest. The Company will be providing technical support to the investor during the evaluation period.

**COMPANY STRUCTURE**

The Company is a public company engaged in the exploration and development of mineral deposits in Mexico and Germany. The Company is in various stages of exploration and development on all of its properties. The Company's common shares are listed on the TSX Venture Exchange as a Tier 2 issuer and on the AIM Market of the London Stock Exchange, under the symbol "BCN" on both exchanges.

In 2013, the Company established the subsidiary Mexilit to hold the El Sauz, El Sauz 1, El Sauz 2, Fleur and Fleur 1 concessions, which are related to its agreement with Cadence. In 2014, the Company established the subsidiary Megalit to hold the San Gabriel, Buenavista and Megalit concessions which are also under a second agreement with Cadence. Cadence owns 30% of the shares of each of Mexilit and Megalit.

The following diagram illustrates the Company's corporate structure.



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The Company's main lithium and borates concessions are held in these Mexican companies:

- MSB holds the Magdalena borates and La Ventana lithium concessions.
- MIT holds the Carlos, Carlos I, Carlos II and Carlos III borates concessions.
- Mexilit holds the El Sauz, El Sauz 1, El Sauz 2, Fleur, and Fleur 1 lithium concessions. Cadence owns 30% of this company.
- Megalith holds the Buenavista, and San Gabriel lithium concessions, and will also hold the Megalith concession. Cadence owns 30% of this company.

**EVALUATION AND EXPLORATION EXPENDITURES**

The Company capitalizes all exploration costs subsequent to obtaining the right to explore related to the projects to Exploration and Evaluation assets. Below is a summary of expenditures capitalized during the period ended March 31, 2017 and the year ended June 30, 2016.

	Magdalena Borate	La Ventana Lithium	Mexilit Lithium	Megalith Lithium	Total
<b>Balance, June 30, 2015</b>	<b>\$ 7,246,158</b>	<b>\$ 1,931,837</b>	<b>\$ 2,091,527</b>	<b>\$ 637,905</b>	<b>\$ 11,907,427</b>
Additions:					
Concession tax	\$ 21,988	\$ 62,662	\$ 70,791	\$ 14,772	\$ 170,213
Exploration	-	489,444	113,086	-	602,530
Drilling	-	1,053,428	496,699	-	1,550,127
Analysis and assays	-	262,032	15,589	-	277,621
Technical services	976,336	2,351,573	373,525	37,689	3,739,123
Travel	17,368	286,807	9,300	73,114	386,589
Foreign exchange adjustments	(537,109)	(60,295)	(186,935)	(32,578)	(816,917)
<b>Total net additions</b>	<b>\$ 478,583</b>	<b>\$ 4,445,651</b>	<b>\$ 892,055</b>	<b>\$ 92,997</b>	<b>\$ 5,909,286</b>
<b>Balance, June 30, 2016</b>	<b>\$ 7,724,741</b>	<b>\$ 6,377,488</b>	<b>\$ 2,983,582</b>	<b>\$ 730,902</b>	<b>\$ 17,816,713</b>
Additions:					
Concession tax	\$ -	\$ 136,798	\$ 5,980	\$ 6,276	\$ 149,054
Exploration	10,061	130,194	-	-	140,255
Drilling	-	674,938	-	-	674,938
Analysis and assays	-	731,157	-	-	731,157
Technical services	20,128	4,309,113	8,322	4,829	4,342,392
Travel and miscellaneous	-	141,642	-	-	141,642
Foreign exchange adjustments	293,604	578,608	124,792	37,792	1,034,796
<b>Total net additions</b>	<b>\$ 323,793</b>	<b>\$ 6,702,450</b>	<b>\$ 139,094</b>	<b>\$ 48,897</b>	<b>\$ 7,214,234</b>
<b>Balance, March 31, 2017</b>	<b>\$ 8,048,534</b>	<b>\$13,079,938</b>	<b>\$ 3,122,676</b>	<b>\$ 779,799</b>	<b>\$25,030,947</b>

**RESULTS OF OPERATIONS**

**Selected annual information**

The Company is in the exploration stage and is entering into the development stage, though it does not have any mining operations and has not earned any revenue, except for interest income. While the information set out in the tables below is mandated by *National Instrument 51-102*, it is management's view that the variations in financial results that occur from year to year and quarter to quarter are not particularly helpful in analyzing the Company's performance. It is in the nature of the business of junior exploration companies that unless they sell a mineral interest for a sum greater than the costs incurred

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in acquiring such interest, they have no significant net sales or total revenue. Because the majority of their expenditures consist of exploration and evaluation costs that are capitalized, exploration companies' annual and quarterly losses usually result from costs that are of a general and administrative nature.

Significant variances in the Company's reported loss from year to year and quarter to quarter most commonly arise from several factors that are difficult to anticipate in advance or to predict from past results. These factors include: (i) decisions to write off deferred exploration costs when management concludes there has been an impairment in the carrying value of a mineral property, or the property is abandoned, (ii) the vesting of incentive stock options, which results in the recording of amounts for stock based compensation expense that can be quite large in relation to other general and administrative expenses incurred in any given period, and (iii) fluctuations in foreign exchange rates.

During the year ended June 30, 2016, the Company recorded a total comprehensive loss of \$11,541,808 (2015 - \$1,315,929), used \$6,476,706 (2015 - \$1,666,525) of cash in operations, incurred \$6,726,203 (2015 - \$1,941,318) on exploration expenditures as well as \$4,226,962 (2015 - \$2,763,164) on general and administrative expenses.

(\$, except shares amounts)	For the year ended June 30, 2016	For the year ended June 30, 2015	For the year ended June 30, 2014
Interest income	114,079	108,403	10,710
Total expenses (includes foreign exchange loss/gain)	10,535,032	2,849,567	2,665,669
Comprehensive loss	(11,541,808)	(1,315,929)	(2,411,234)
Comprehensive loss per share – basic and diluted	(0.11)	(0.03)	(0.04)
Funds used in operations	(6,476,706)	(1,666,525)	(1,128,057)
Total assets	49,279,201	24,728,583	13,458,386
Total liabilities	2,073,440	1,083,763	1,014,229
Exploration and evaluation expenditures	6,726,203	1,941,318	3,213,451
General and administrative expenses	4,226,962	2,753,173	1,068,668

During the year ended June 30, 2016, the Company's general and administrative expenses increased by \$1,473,789. Higher G&A expenses were due to the increase in management and directors' fees (refer to the Related Party Transaction section below) as well as higher legal and consulting fees associated with the Company's re-domiciled process.

General and administrative expenses for the years ended June 30, 2016 and 2015 were as follows:

	Twelve months ended	
	Jun 30, 2016	Jun 30, 2015
Management fees	<b>\$ 1,861,713</b>	\$ 705,084
Legal and accounting fees	<b>1,248,410</b>	1,041,619
Investor relations	<b>434,753</b>	427,862
Office expenses	<b>317,977</b>	177,495
Travel and insurance	<b>364,109</b>	401,113
Total	<b>\$ 4,226,962</b>	\$ 2,753,173



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**Summary of quarterly results**

***Three months ended March 31, 2017 compared to three months ended March 31, 2016.***

During the third quarter of fiscal 2017, the Company realized a comprehensive loss of \$1,822,465 (2016 – \$2,522,100), operating activities used \$348,633 (2016 – \$1,507,031), incurred \$2,430,040 (2016 – \$1,507,200) on exploration expenditures, as well as \$914,684 (2016 - \$1,068,083) on general and administrative expenses.

\$	<b>Three months ended</b>	
	<b>Mar. 31, 2017</b>	Mar. 31, 2016
Comprehensive loss	<b>1,822,465</b>	2,522,100
Comprehensive loss per basic and diluted share	<b>(0.01)</b>	(0.02)
Funds used in operations	<b>348,633</b>	1,507,031
E&E expenditures	<b>2,430,040</b>	1,507,200
G&A expenses	<b>914,684</b>	1,068,083

The lower comprehensive loss during the third quarter is due mainly to the higher foreign exchange gain due to the weakening of the US dollar against the Mexican peso and Canadian dollar. The following table itemizes the individual G&A expense categories:

	<b>Three months ended</b>	
	<b>Mar. 31, 2017</b>	Mar. 31, 2016
Management fees	<b>\$ 344,443</b>	\$ 435,982
Legal and accounting fees	<b>53,463</b>	410,002
Investor relations	<b>226,172</b>	95,463
Office expenses	<b>15,837</b>	38,181
Travel and insurance	<b>274,769</b>	88,455
Total	<b>\$ 914,684</b>	\$ 1,068,083

During the third quarter, the Company experienced increased travel activities by the Company's executive team, which were offset by lower legal fees.

***Nine months ended March 31, 2017 compared to nine months ended March 31, 2016.***

During the nine month period ended March 31, 2017, the Company realized a comprehensive loss of \$5,694,450 (2016 - \$5,898,041), used \$4,728,023 (2016 - \$3,940,371) in operations, incurred \$6,179,438 (2016 - \$3,674,000) on exploration activities as well as \$3,420,053 (2016 - \$2,500,700) on general and administrative expenses.

\$	<b>Nine months ended</b>	
	<b>Mar. 31, 2017</b>	Mar. 31, 2016
Comprehensive loss	<b>5,694,450</b>	5,898,041
Comprehensive loss per basic and diluted share	<b>(0.05)</b>	(0.06)
Funds used in operations	<b>4,728,023</b>	3,940,371
E&E expenditures	<b>6,179,438</b>	3,674,000
G&A expenses	<b>3,420,053</b>	2,500,700

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\$	Nine months ended	
	Mar. 31, 2017	Mar. 31, 2016
Management fees	\$ 1,117,806	\$ 1,161,623
Legal and accounting fees	1,054,864	650,777
Investor relations	509,802	322,130
Office expenses	197,538	177,008
Miscellaneous	540,043	189,162
<b>Total</b>	<b>\$ 3,420,053</b>	<b>\$ 2,500,700</b>

Higher G&A expenses incurred during the nine month period were due to the Company's expanded executive team, addition of new consultants, increased corporate administrative costs associated with the new office in London, as well as the re-domicile associated legal costs.

The following is a summary of the eight most recently completed quarters:

\$	Three months ended Mar. 31, 2017	Three months ended Dec. 31, 2016	Three months ended Sep.30, 2016	Three months ended Jun. 30, 2016
Comprehensive loss	(1,822,465)	(792,515)	(3,079,749)	(5,832,062)
Comprehensive loss per basic and diluted share	(0.01)	(0.02)	(0.03)	(0.05)
Funds used in operations	(348,633)	(2,431,934)	(1,784,045)	(2,494,096)
E&E expenditures	2,430,040	2,298,125	1,982,315	3,106,674
G&A expenses	914,684	1,222,280	1,283,089	1,726,262
\$	Three months ended Mar.31, 2016	Three months ended Dec. 31, 2015	Three months ended Sept.30, 2015	Three months ended Jun. 30, 2015
Comprehensive loss	(2,522,100)	(2,761,663)	(425,983)	(128,448)
Comprehensive loss per basic and diluted share	(0.02)	(0.03)	(0.01)	(0.01)
Funds used in operations	(1,507,031)	(2,239,498)	(236,081)	(1,507,160)
E&E expenditures	1,507,200	738,187	1,374,142	500,453
G&A expenses	1,068,083	909,254	523,363	1,151,472

## LIQUIDITY AND CAPITAL MANAGEMENT

### Working Capital

The Company is not in commercial production on any of its resource properties and accordingly, it does not generate cash from operations. The Company finances its activities by raising capital through equity issuances. As at March 31, 2017, the Company had a working capital surplus of \$11,709,912 (June 30, 2016 - \$27,159,677). The current working capital is dedicated towards the completion of exploration programs, obligations and operations under the Company's principal supply agreement, feasibility studies on the lithium and borate projects along with continued work at the pilot plant. In order to meet the Company's planned growth and development activities, the Company budgets to spend an aggregate of approximately \$17 million during fiscal 2017, with approximately \$7 million on the Feasibility Study and related expenditures, approximately \$2 million on pilot plant related capital expenditures and approximately \$8 million on general and administrative corporate expenditures.

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### **Capital structure**

The Company's objectives in managing capital are to safeguard its ability to operate as a going concern while pursuing exploration and development of its assets. The Company defines capital as the Company's shareholders equity excluding contributed surplus, of \$44,723,575 at March 31, 2017 (June 30, 2015 - \$44,482,529), The Company sets the amount of capital in proportion to risk and corporate growth objectives. The Company manages its capital structure and makes adjustments to it in light of changes in economic conditions and the risk characteristics of the underlying assets. The Company is not subject to any externally imposed capital requirements.

### **Equity instruments**

On August 14, 2015, 200,000 stock options were exercised at a price of \$0.30 each for gross proceeds of \$101,780.

On November 13, 2015, the Company completed a private financing of 11,476,944 common shares at a price of approximately \$1.56 (£0.77) per share for aggregate gross proceeds of approximately \$17,871,000 (£8,837,247). The Company paid commission of \$354,280 and other share issue expenses of \$56,117.

In December 2015 an aggregate of 650,000 stock options were exercised, each at a price of \$0.24 per share. In addition, an aggregate of 1,250,000 options to acquire common shares at a price of \$1.58 were granted to certain directors, officers, consultants and employees in December 2015.

On December 2, 2015 and January 22, 2016, the Company granted 1,000,000 and 2,000,000 common share options respectively to Mark Hohnen, each such option being exercisable into one common share at a price of \$1.58 and \$1.59 respectively per share, each option grant expiring on January 22, 2018 and May 27, 2019 respectively.

On April 28, 2016, an aggregate of 850,000 of stock options were exercised at a price of \$0.50 each for gross proceeds of \$425,000.

On May 20, 2016, the Company completed a private financing of 9,750,000 placing shares and 2,925,000 placing warrants at a price of approximately \$1.48 (£0.79) per placing share for aggregate gross proceeds of approximately \$14.7 million (£7,702,500). The Company paid commission of \$440,450 (£231,075) and other share issue expenses of \$64,940.

On September 30, and October 10, 2016, 2,925,000 warrants at a price of approximately \$1.35 (£0.79) were exercised into 2,925,000 new common shares, for total proceeds of approximately \$3,892,400 (£2,310,750).

On February 1, 2017, the Company issued 200,000 common shares as a result of 200,000 stock options exercised at a price of \$0.30 each, for total proceeds of \$60,000.

On May 2, 2017, the Company issued 12,333,261 new common shares at a price of £0.825 (approximately \$1.37) per share to raise approximately £10,175,000 (approximately \$16,896,000).

On May 24, 2017, the Company issued 8,573,925 new common shares at a price of £0.86 (approximately \$1.51) per share to raise approximately £7,373,000 (approximately \$12,946,000).

The following tables summarize the outstanding securities issued by the Company as at March 31, 2017, and as of the date of this MD&A.

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	May 30, 2016	March 31, 2017
Common shares	131,906,539	110,999,353
Stock options	8,187,400	7,687,400
Warrants	833,333	833,333
<b>Total equity instruments outstanding</b>	<b>140,927,272</b>	<b>119,520,086</b>

The following table summarizes the outstanding options as at March 31, 2017.

Grant date	Number outstanding at Mar. 31, 2017	Exercise price	Weighted average remaining contractual life (Years)	Expiry date	Number exercisable at Mar. 31, 2017
September 28, 2012	50,000	0.25	0.8	Sept. 28, 2017	50,000
September 11, 2013	525,000	0.30	1.5	Sept. 11, 2018	525,000
December 2, 2015	1,200,000	1.58	3.7	Dec. 2, 2020	1,200,000
January 22, 2016	1,000,000	1.56 <sup>(1)</sup>	0.9	Jan. 22, 2018	1,000,000
April 27, 2016	2,000,000	1.94 <sup>(2)</sup>	2.2	May 27, 2019	-
March 1, 2017	400,000	1.39 <sup>(3)</sup>	4.9	March 1, 2022	400,000
March 1, 2017	2,512,400	1.39 <sup>(3)</sup>	2.9	March 1, 2020	829,092
	<b>7,687,400</b>				<b>4,004,092</b>

(1) Exercise price of £0.77 per share.

(2) Exercise price of £ 0.96 per share.

## SEGMENTED INFORMATION

The Company is pursuing the exploration and development of mineral properties in Mexico and Germany. The Company has an office in Calgary, and London but it does not generate any revenues or hold any non-current assets at these locations. Summary of the identifiable assets are as follows:

	Exploration and Evaluation Activities		Consolidated	
	Mar. 31, 2017	June 30, 2016	Mar. 31, 2017	June 30, 2016
Property and equipment - Mexico	\$ 2,057,258	\$ 2,364,371	\$ 2,057,258	\$ 2,364,371
Exploration and evaluation assets – Mexico	\$ 25,030,947	\$ 17,816,713	\$ 25,030,947	\$ 17,816,713
Investment in jointly controlled entity - Germany	\$ 9,858,582	\$ -	\$ 9,858,582	\$ -

## FINANCIAL INSTRUMENTS AND RISK MANAGEMENT

This note presents information about the Company's exposure to credit, liquidity and market risks arising from its use of financial instruments and the Company's objectives, policies and processes for measuring and managing such risks.

### a) Credit risk

Credit risk is the risk of financial loss if a counterparty fails to meet its contractual obligations. The Company's credit risk relates primarily to Input Tax Credits ("ITC") receivables in Canada and Value Added Tax ("VAT") receivables in Mexico. The Company works to continue to collect the refunds on regular and complete basis. Any changes in management's estimate of the recoverability of the

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amount due will be recognized in the period of determination and any adjustment may be significant. The carrying amount of accounts and related party receivables represents the maximum credit exposure.

All of the other receivables represent amounts due from the Canadian and Mexican governments and accordingly the Company believes them to have minimal credit risk. The Company considers all of its other receivables fully collectible, and therefore has not provided an allowance against this balance nor reclassified the balance as a non-current asset.

The Company's cash is held in major Canadian, Mexican and UK banks, and as such the Company is exposed to the risks of those financial institutions.

The Board of Directors monitors the exposure to credit risk on an ongoing basis and does not consider such risk significant at this time.

**b)      *Liquidity risk***

Liquidity risk is the risk that the Company will not be able to meet its financial obligations as they become due. The Company's approach to managing liquidity risk is to ensure, as far as possible, that it will have sufficient liquidity to meet its obligations when due, under both normal and stressed conditions, without incurring unacceptable losses.

**c)      *Market risk***

Market risk is the risk that changes in market prices, such as foreign exchange rates, commodity prices, and interest rates will affect the value of the Company's financial instruments. The objective of market risk management is to manage and control market risk exposures within acceptable limits, while maximizing long-term returns.

The Company conducts exploration projects in Mexico. As a result, a portion of the Company's expenditures, accounts receivables, and accounts payables and accrued liabilities are denominated in US dollars and Mexican pesos and are therefore subject to fluctuation in exchange rates.

**d)      *Fair values***

The carrying value approximates the fair value of the financial instruments due to the short term nature of the instruments.

**RELATED PARTY TRANSACTIONS**

**a.    *Related party expenses***

The Company's related parties include directors and officers and companies which have directors in common. Transactions made with related parties are made in the normal course of business and are measured at the exchange amount, which is the amount of consideration established and agreed to by the related parties.

During the three and nine months ended March 31, 2017, directors and management fees in the amount of \$347,989 and \$1,013,096 respectively (2016 - \$344,252 and 857,117 respectively) were paid to directors and officers of the Company. All of these costs were recorded as general and administrative. Of the total amount incurred as directors and management fees, \$68,069 (June 30, 2016 – 38,075) remains in accounts payables and accrued liabilities on March 31, 2017.

During the three and nine months ended March 31, 2017, the Company paid \$Nil (2015 - \$Nil and \$53,559 respectively) to a daughter of the late Chairman of the Company. These services were

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incurred in the normal course of operations for office administrative services. As of March 31, 2017, \$Nil (June 30, 2016 - \$Nil) remains in accounts payables and accrued liabilities.

During the three and nine months ended March 31, 2017, the Company paid \$84,879 and \$613,357 respectively (2016 - \$260,533 and \$756,607 respectively) to Grupo Ornelas Vidal S.A. de C.V., a consulting firm of which Martin Vidal, director of the Company and president of MSB, is a partner. These services were incurred in the normal course of geological exploration. As of March 31, 2017, \$30,211 (June 30, 2016 - \$77,416) remains in accounts payable and accrued liabilities.

**b. Key management personnel compensation**

Key management of the Company are directors and officers of the Company and their remuneration includes the following:

	Three months ended		Nine months ended	
	Mar. 31, 2017	Mar. 31, 2016	Mar. 31, 2017	Mar. 31, 2016
Directors' fees:				
Colin Orr-Ewing	\$ -	\$ 14,732	\$ 10,056	\$ 63,977
James Leahy	12,000	5,000	37,263	15,000
Shane Shircliff	-	4,375	6,462	13,125
Derek Batorowski	-	4,375	-	13,125
Kiran Morzaria	1,223	4,375	9,972	12,419
Jamie Strauss	13,558	-	18,673	-
Ray Hodgkinson	13,558	-	18,095	-
Total directors' fees:	\$ 40,339	\$ 32,857	\$ 100,521	\$ 117,646
Management and consulting fees:				
Mark Hohnen	\$ 81,679	\$ 99,416	\$ 254,137	\$ 133,416
Peter Secker	98,932	122,040	310,585	378,007
Martin Vidal	84,879	62,171	218,733	187,847
Derek Batorowski	82,499	60,625	229,641	157,847
Total management and consulting fees	\$ 347,989	\$ 344,252	\$ 1,013,096	\$ 857,117
Employee's salary:				
Cordelia Orr-Ewing	\$ -	\$ -	\$ -	\$ 53,559
Total employee's salary	\$ -	\$ -	\$ -	\$ 53,559
Total director's, management's, consultant's and employee's salaries and fees	\$ 388,328	\$ 377,109	\$ 1,113,617	\$ 1,028,322
Operational consulting fees:				
Grupo Ornelas Vidal S.A. de C.V.	\$ 84,879	\$ 260,533	\$ 613,357	\$ 756,607
Stock-based compensation	\$ 806,177	\$ 777,536	\$ 2,050,290	\$ 2,152,869

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The Company's directors currently hold the following common share options:

	<b>Date of grant</b>	<b>Exercise price</b>	<b>Number of options</b>
Martin Vidal	September 11, 2013	\$0.30	200,000
	December 2, 2015	\$1.58	175,000
	March 1, 2017	\$1.39	125,000
Derek Batorowski	September 11, 2013	\$0.30	200,000
	December 2, 2015	\$1.58	175,000
	March 1, 2017	\$1.39	125,000
Mark Hohnen	December 2, 2015	\$1.58	1,000,000
	January 22, 2016	\$1.94	2,000,000
	March 31, 2017	\$1.39	249,900
Jamie Strauss	March 31, 2017	\$1.39	750,000
Andres Antonius	May 15, 2017	\$1.44	500,000
Ray Hodgkinson	March 31, 2017	\$1.39	200,000

### **COMMITMENTS AND CONTINGENCIES**

The Company has commitments for lease payments for field offices with no specific expiry dates. The total annual financial commitment resulting from these agreements is \$10,735.

The properties in Mexico are subject to spending requirements in order to maintain title of the concessions. The capital spending requirement for 2017 is \$333,180. The properties are also subject to semi-annual payments to the Mexican government for concession taxes.

As per the terms of the SolarWorld purchase agreement, the Company undertook to pay up to €5.0 million toward the costs of completing of a Feasibility Study, which is anticipated to take approximately 18 to 24 months.

### **SUBSEQUENT EVENTS**

On May 2<sup>nd</sup>, 2017, the Company announced the issuance of 12,333,261 new common shares to Hanwa Co., LTD, a leading Japan-based global trading company and one of the larger traders of battery chemicals in the Asian region. The common shares represent 10.0% of the issued and outstanding share capital of the Company and are being issued at a price of £0.83 (approximately \$1.37) per share to raise approximately £10,175,000 (approximately \$16,896,000) for Bacanora pursuant to the Company's offtake agreement with Hanwa for battery grade lithium carbonate at its Sonora lithium project in Mexico.

On May 24<sup>th</sup>, 2017, the Company announced the issuance of 8,573,925 new shares at price of £0.86 (approximately \$1.51) to Capital Research and Management Company, US based investment company that manages in excess of \$1.45 trillion, for total gross proceeds of approximately £7.4 million (approximately \$13 million).

### **RISKS AND UNCERTAINTIES**

The mineral exploration industry is subject to numerous risks and uncertainties that can affect the Company's ability to explore and develop its mineral deposits and to ultimately generate cash flows from operations. In addition to the risks described in Note 5 of the audited consolidated financial

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statements for the year ended June 30, 2016, these risks and uncertainties include, but are not limited to the following:

- **Resource estimates**

The Company's reported mineral resources are only estimates at this stage. Mineral resource estimates are uncertain and may not be representative. There are numerous uncertainties inherent in estimating mineral resources, including factors beyond the control of the Company. The estimation of mineral resources is a subjective process and the accuracy of any such estimate is a function of the quality of available data and of engineering and geological interpretation and judgement. Results of drilling, metallurgical testing, production, and exploration activities subsequent to the date of any estimate may justify revision (up or down) of such estimates. The Company and the directors cannot give any assurance that the estimated mineral resources will be recovered if the Company proceeds to production or that they will be recovered at the volume, grade and rates estimated.

- **Successful development of the Company's lithium and borate assets, and start of mining operations**

Development of mineral properties involves a high degree of risk and few properties that are explored are ultimately developed into producing mines. The commercial viability of a mineral deposit is dependent upon a number of factors which are beyond the Company's control, including but not limited to the following:

- a reduction in the market price of lithium and or borates;
- delays in obtaining or an inability to obtain, or conditions imposed by, regulatory approvals;
- non-performance by third party contractors;
- inability to attract sufficient numbers of qualified workers;
- change in environmental compliance requirements;
- unfavourable weather conditions;
- contractor or operator errors;
- lack of availability of infrastructure capacity;
- increases in extraction costs including plant, material, energy and labour costs;
- lack of availability of mining equipment and other exploration services;
- catastrophic events such as fires, storms or explosions;
- the breakdown or failure of equipment or processes;
- construction, procurement and/or performance of the processing plant and ancillary operations falling below expected levels of output or efficiency;
- violation of permit requirements;
- the lack of progress with respect to the development of appropriate extraction technologies;
- the political stability of Mexico; and
- taxes and imposed royalties.

There are numerous activities that need to be completed in order to successfully commence production at the Sonora Lithium, Magdalena Borate, and the Zinnwald projects including, without limitation: completing a feasibility study, acquiring of land and access rights, optimizing the mine plan, recruiting and training personnel, negotiating contracts for transportation and for the sale of products, updating, renewing and obtaining, as required, all necessary permits, including, without limitation, environmental permits; and handling any other infrastructure issues. There is no certainty that the Company will be able to recruit and train personnel, have available funds to finance construction and development activities, avoid potential increases in costs, negotiate transportation or product sales agreements on terms that would be acceptable to the Company, or that the Company will be able to update, renew and obtain all necessary permits to start or to continue to operate the projects. Most of these activities require significant lead times, and the Company will be required to manage and advance these activities concurrently in order to begin production. A failure or delay in the completion of any one of these activities may delay



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production, possibly indefinitely, and would have a material adverse effect on the Company's business, prospects, financial position, results of operations and cash flows.

As such, there can be no assurance that Bacanora will be able to commence the development of the Sonora Lithium Project and/or Magdalena Borate project at all, or in accordance with any timelines or budgets that may be established due to the factors described above.

- **Financing risk**

Additional funding will be required in order to complete the proposed future exploration and development plans on the projects. There is no assurance that any such funds will be available.

Failure to obtain additional financing, on a timely basis, could cause the Company to reduce or delay its proposed operations. The majority of sources of funds currently available to the Company for its projects are in large portion derived from the issuance of equity. While the Company has been successful in the past in obtaining equity financing, there is no assurance that it will be able to obtain adequate financing in the future or that such financing will be on terms advantageous to the Company.

- **Dependence on key personnel**

The success of the Company, in common with other businesses of a similar size, will be highly dependent on the expertise and experience of its directors and senior management. The loss of any key personnel could harm the business or cause delay in the plans of the Company while management time is directed at finding suitable replacements. The future success of the Company is in part dependent upon its ability to identify, attract, motivate and retain staff with the requisite expertise and experience. Although the Company has entered into consulting arrangements with its key personnel to secure their services, the agreements are not subject to any minimum notice periods and the Company cannot guarantee the retention of such key personnel. Should key personnel leave, the Company's business, prospects, financial condition or results of operations may be materially adversely affected.

- **History of losses and no immediate foreseeable earnings**

The Company has a history of losses and there can be no assurance that it will be profitable. The Company expects to continue to incur losses until such time as it develops and commences profitable mining operations on its projects. The development of the properties will require the commitment of substantial financial resources. The amount and timing of expenditures will depend on a number of factors, some of which are beyond the Company's control, including the progress of ongoing exploration, studies and development, the results of consultant analysis and recommendations, the rate at which operating losses are incurred and the execution of any joint venture agreements with any strategic partners. There can be no assurance that the Company will achieve profitability.

- **Government Legislation and regulatory risk**

The mining industry in each of Mexico and Germany is subject to extensive controls and regulations imposed by various levels of government. All current legislation is a matter of public record, but the Company is unable to predict what additional legislation or amendments may be enacted. Amendments to current laws, regulations and permits governing operations and activities of mining companies, including tax and environmental laws and regulations which are evolving in Mexico and Germany, or more stringent implementation thereof, could have a material adverse impact on the Company.

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- **The concessions may be impacted by undetected defects, litigation, revocation, non-renewal or alteration by regulatory authorities**

While the Company has diligently investigated its title to, and rights and interests in, the concessions granted to the Company and, to the best of its knowledge, such title, rights and interests are in good standing, this should not be construed as a guarantee of the same. The concessions may be subject to undetected defects. If a defect does exist, it is possible that the Company may lose all or part of its interest in one or more of the concessions to which the defect relates and its exploration, appraisal and development programmes and prospects may accordingly be adversely affected.

While the directors have no reason to believe that the existence and extent of any of the concessions are in doubt, title to mineral properties is subject to potential litigation by third parties claiming an interest in them. The failure to comply with all applicable laws and regulations, including failure to pay taxes, meet minimum expenditure requirements or carry out and report assessment work may invalidate title to or rights under all or portions of the concessions.

All of the concessions in which the Company has or may earn an interest will be subject to applications for renewal or grant (as the case may be). The renewal or grant of the terms of each concession is usually at the discretion of the relevant local government authority. If a concession is not renewed or granted, the Company may suffer significant damage through loss of the opportunity to develop and discover any mineral resources on that concession area.

Contractual agreements to which the Company is, or may in the future become party to, may become subject to payment and other obligations. In particular, for certain concessions, the Company is required to expend the funds necessary to meet the minimum work commitments attaching to such concessions. Failure to meet these work commitments will render the concession liable to be revoked. Further, if any contractual obligations are not complied with when due, in addition to any other remedies which may be available to other parties, this could result in dilution or forfeiture of interests held by the Company.

- **Expropriation of private assets by Mexican authorities**

As regulated by the Mexican Law of Expropriation, the Mexican government has the right to expropriate privately owned land when deemed necessary in certain limited circumstances, for example if needed for the purposes of defence, conservation or development. In the event of an expropriation, the government will compensate the landowner at market value for the land expropriated. Therefore, it remains a risk that the Mexican authorities could expropriate the Company's mining concessions although compensation would be payable in such event.

- **Applications**

Title has not yet been granted by Mexican Federal Mining Ministry in respect to the Megalit concession in the Sonora Lithium Project. Application has been made for this area which has been "Approved for Title" by the Mexican Federal Mining Ministry. While the directors believe that there is minimal risk of title not being granted in respect of this application, there is no guarantee that title will be granted in respect of this concession.

- **Maintenance of the Company's concessions**

The Company's concessions in Mexico are subject to spending requirements in order to maintain the title of the concessions. The concessions are also subject to semi-annual payments to the Mexican government for concession taxes. Should the Company not, or not be able, to pay the spending requirements there is a material risk that the Company's ownership of its concessions may be revoked.

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- **Share Capital of Mexican Subsidiaries**

If the shareholders' equity of any of the Company's subsidiaries incorporated in Mexico decrease to an amount less than one third of their share capital, according to Mexican laws, this may be a cause for dissolving that subsidiary at the request of any interested third party. None of the Company's subsidiaries equity is currently at less than one thirds of its share capital.

- **Exploration uncertainty**

The Company is in the process of exploring its Magdalena Borates and Zinnwald projects and has not yet determined whether the properties contain economically recoverable mineral reserves. The recoverability of carrying values for mineral properties is dependent upon the discovery of economically recoverable mineral reserves, the ability of the Company to obtain the financing necessary to complete exploration and development, and the success of future operations.

The application of the Company's accounting policy for exploration and evaluation assets requires judgment in determining whether it is likely that costs incurred will be recovered through successful exploration and development or sale of the asset under review when assessing impairment. Furthermore, the assessment as to whether economically recoverable reserves exist is itself an estimation process. Estimates and assumptions made may change if new information becomes available and may therefore impact the Company's financial estimations and reported results.

- **Negative conclusions from further economic assessments**

The Company's cash resources will be used, inter alia, for general working capital purposes and in particular, to fund the continuation of the work programme to develop its the Sonora Lithium Project, and preparation of a pre-feasibility study on the Magdalena Borate Project, and to establish the economic potential of its Zinnwald project. Until such time as any further economic assessments are concluded, uncertainty will exist as to the economic viability of the Company's lithium and borate projects. In the event that any further economic assessments have negative conclusions, shareholders may lose some or all of their investment.

- **Internal controls**

The Company has established a system of internal controls for financial reporting. Effective internal controls are necessary for the Company to provide reliable financial reports and to help prevent fraud. Although the Company has procedures in place in order to help ensure the reliability of its financial reports, including those imposed on it under Canadian securities laws, the Company cannot be certain that such measures will ensure that the Company will maintain adequate control over financial processes and reporting. Failure to implement required controls, or difficulties encountered in their implementation, could harm the Company's results of operations or cause it to fail to meet its reporting obligations. If the Company or its independent auditor discovers a material weakness, the disclosure of that fact, even if quickly remedied, could reduce the market's confidence in the Company's financial statements and adversely affect the market price of the common shares.

- **Environmental compliance**

All phases of the Company's operations in Mexico and Germany are subject to environmental regulation in that jurisdiction. Environmental legislation is evolving in a manner that will require stricter standards and enforcement, increased fines and penalties for non-compliance, more stringent environmental assessments of proposed projects and a heightened degree of responsibility for companies and their officers, directors and employees. Compliance with

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environmental laws requires on-going expenditure and considerable capital commitments from the Company. Non-compliance may subject the Company to significant penalties, including the suspension or revocation of its rights in respect of its concessions or assets. There is no assurance that existing or future environmental regulation will not materially adversely affect the Company's business, financial condition and results of operations.

- **Environmental approvals**

Environmental approvals and permits are currently, and may also in future be, required in connection with the Company's operations. Failure to comply with applicable environmental laws, regulations and permitting requirements may result in enforcement actions thereunder, including orders issued by regulatory or judicial authorities against the Company, causing operations to cease or be curtailed, and may include corrective measures requiring capital expenditures, installation of additional equipment, or remedial actions. Parties engaged in mining operations, including the Company, may be required to compensate those suffering loss or damage by reason of the mining activities and may have civil, administrative or criminal fines or penalties imposed for violations of applicable environmental laws or regulations.

- **Further licences and permits required**

The Company's concessions for its lithium and borate projects will need to obtain further licences and permits prior to commencing commercial operations. The Company will also be required to obtain further environmental and technical permits for the construction and development of its commercial operations. There is a risk that these further permits, concessions and licences may not be granted which would have a significant material adverse effect on the Company.

In addition, the granting of such approvals and consents may be withheld for lengthy periods, or granted subject to satisfaction of certain conditions which the Company cannot or may consider impractical or uneconomic to meet. As a result of any such delays or inability to exploit such discoveries, the Company may incur additional costs or losses.

- **Unknown environmental hazard**

Environmental hazards may also exist on the properties in which the Company holds interests, that are unknown to the Company at present and that have been caused by previous or existing concession holders or operators.

- **Exploration, development and operating risks**

It is impossible to ensure that the development programmes planned by the Company will result in a profitable commercial operation. Whether the Company's lithium and borate projects will be commercially viable depends on a number of factors, some of which are: (i) the particular attributes of the material excavated from the Company's concessions; (ii) the performance of the full-scale commercial production operations; (iii) the end prices that can be achieved by the Company for products offered to customers, which may be volatile; and (iv) government regulations, including regulations relating to prices, taxes, royalties, land use, importing and exporting of minerals and environmental protection. While the directors of the Company believe that the results of the small scale mineral extraction processes that have been achieved at the Pilot Plant are encouraging, the performance, yields, operating costs and capital costs of the full scale mineral production plant may differ materially from expectations, and the economic returns from processing the extracted ore into commercially saleable lithium or borate may be lower than anticipated. The exact effect of these factors cannot be accurately predicted, but the combination of these factors may result in the Company not receiving an adequate return on invested capital.

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- **Reliance on third parties**

The Company will be reliant on third party service providers and suppliers to provide equipment, infrastructure and raw materials required for the Company's business and operations and there can be no assurance that such parties will be able to provide such services in the time scale and at the cost anticipated by the Company.

- **Operations**

The Company's lithium and borate projects involves a number of risks and hazards, including industrial accidents, labour disputes, unusual or unexpected geological conditions, equipment failure, changes in the regulatory environment, environmental hazards and weather and other natural phenomena such as earthquakes and floods. The Company may experience a plant shutdown or periods of reduced production as a result of any of the above factors. Such occurrences could result in material damage to, or the destruction of, production facilities, human exposure to pollution, personal injury or death, environmental and natural resource damage, monetary losses and possible legal liability, any of which could materially adversely affect the Company's results of operations.

- **Commodity prices**

The profitability of the Company's operations will be dependent upon the market price of the products able to be sold by the Company. Mineral prices fluctuate widely and are affected by numerous factors beyond the control of the Company. General economic factors as well as the world supply of mineral commodities, the stability of exchange rates and political developments can all cause significant fluctuations in prices. The price of mineral commodities has fluctuated widely in recent years and future price declines could cause commercial production to be impracticable, thereby having a material adverse effect on the Company's business, financial condition and results of operations. The Company has entered into an Off-take Agreement for up to 100% of  $\text{Li}_2\text{CO}_3$  produced at the Sonora Lithium Project, with final pricing to be at market price, to be finalized prior to commencement of production. The Company is therefore exposed to the risk of market fluctuations between the present and the commencement of production.

Furthermore, reserve estimates and feasibility studies using different commodity prices than the prevailing market price could result in material write-downs of the Company's investment in its assets, increased amortisation, reclamation and closure charges or even a reassessment of the feasibility of the Company's lithium and borate projects.

- **Single Purchaser Risk**

The Company has entered into an Off-take Agreement with Hanwa Co., Ltd., a leading Japan-based global trading company, pursuant to which Hanwa has agreed to purchase 70-100% of lithium carbonate produced by the Company during Stage 1 production at the Sonora Lithium Project. Accordingly, the Company is subject to certain risks associated with having all of its production from the Sonora Lithium Project being purchased by a single purchaser. Such risks include, but are not limited to: potential decreased negotiation power; risks associated with the liquidity and solvency of Hanwa; any delays from Hanwa in terms of deliverables under the agreement could have potentially material adverse effects on the Company.

- **Infrastructure**

The Company's lithium and borate projects depend to a significant degree on adequate infrastructure. In the course of developing its operations the Company may need to construct and support the construction of infrastructure, which includes permanent water supplies, power, transport and logistics services which affect capital and operating costs. Unusual or infrequent

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weather phenomena, sabotage, government or other interference in the maintenance or provision of such infrastructure or any failure or unavailability in such infrastructure could materially adversely affect the Company's operations, financial condition and results of operations.

- **Canadian corporate income taxes**

The Company has filed, and will file, all required income tax returns. However, such returns are subject to reassessment by the applicable taxation authority. In the event of a successful reassessment of the Company whether by re-characterisation of exploration and development expenditures or otherwise, such reassessment may have an impact on current and future taxes payable.

- **Tax considerations**

Changes in tax laws in the countries that are applicable to the Company, in particular Mexico, Canada, BVI, UK, or Germany or any other subordinate legislation or the practice of any relevant taxation authority could have a material adverse effect on the Company. An investment in the Company may involve complex tax considerations which may differ for each investor and each investor is advised to consult their own tax advisers. Any tax legislation and its interpretation and the legal and regulatory regimes which apply in relation to an investment in the Company may change at any time.

- **Uninsured hazards**

The Company may be subject to substantial liability claims due to the inherently hazardous nature of its business or for acts and omissions of contractors, sub-contractors or operators. Any indemnities the Company may receive from such parties may be limited or may be difficult to enforce if such contractors, sub-contractors or operators lack adequate resources.

The Company can give no assurance that the proceeds of insurance applicable to covered risks will be adequate to cover expenses relating to losses or liabilities. Accordingly, the Company may suffer material losses from uninsurable or uninsured risks or insufficient insurance coverage. The Company is also subject to the risk of unavailability, increased premiums or deductibles, reduced cover and additional or expanded exclusions in connection with its insurance policies and those of operators of assets it does not itself operate.

- **Exposure to economic cycle**

Market conditions may affect the value of the Company's share price regardless of operating performance. The Company could be affected by unforeseen events outside its control including economic and political events and trends, inflation and deflation, terrorist attacks or currency exchange fluctuation. The combined effect of these factors is difficult to predict and an investment in the Company could be affected adversely by changes in economic, political, administrative, taxation or other regulatory factors in any jurisdiction in which the Company may operate.

- **Health and safety**

The Company's activities will be subject to health and safety standards and regulations. Failure to comply with such requirements may result in fines and or penalties being assessed against the Company.

- **Geopolitical climate**

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The political climate in Mexico is currently stable and generally held to offer a favourable outlook for foreign investments. There is no guarantee that it will remain so in the future. Changes in government, regulatory and legislative regimes cannot be ruled out.

- **Foreign currency exchange rates**

The Company's revenues will be derived in Mexico and Germany and the Company's operations and profitability may be adversely affected by movements in foreign currency exchange rates, particularly by movements in the US Dollar relative to Sterling, the Canadian Dollar, the Euro and the Mexican Peso, through both transaction and conversion risks.

- **Supply Agreement**

On November 23, 2016, the Company announced that the financing condition in the conditional lithium hydroxide supply agreement previously announced on August 28th, 2015 has not been met under the terms of the agreement. The Company advised that it had extensive discussions with the customer as to the feasibility of securing project specific financing pursuant to the terms and conditions of the agreement, that those discussions have now concluded, and therefore we are discontinuing further efforts to secure project specific financing pursuant to the agreement.

- **SolarWorld Insolvency**

SolarWorld recently announced its intention to file for bankruptcy protection in Germany due to ongoing pricing pressures in its core solar markets. The Company believes that the SolarWorld insolvency process will have no material impact on the Company's interest in Deutsche Lithium and the Zinnwald project, nor its agreement with SolarWorld.

While many of these risks are beyond the Company's control and it is impossible to ensure that the Company's exploration and development initiatives will result in commercial operations, Bacanora strives to minimize the aforementioned risks by:

- Employing management and technical staff and consultants with extensive industry and/or area experience;
- Maintaining an appropriate working capital position to cover the Company's capital and overhead requirements;
- Maintaining a low cost structure and a tight cost control system; and
- Maintaining insurance in accordance with industry standards to address the risk of liability for property damage, personal injury, and other hazards.

#### **ADVISORY REGARDING FORWARD LOOKING STATEMENTS**

*This discussion includes certain statements that may be deemed "forward-looking statements". All statements in this discussion other than statements of historical facts, that address future acquisitions and events or developments that the Company expects are forward-looking statements. Although the Company believes the expectations expressed in such forward-looking statements are based on reasonable assumptions, such statements are not guarantees of future performance and actual results or developments may differ materially from those in the forward-looking statements. Factors that could cause actual results to differ materially from those in forward-looking statements are summarized herein under the section entitled "Risks and Uncertainties" and include among other things, risks relating to the successful development of the Company's projects and the start of mining operations, market prices, continued availability of capital and financing, government and regulatory risks and general economic,*

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*market or business conditions. Investors are cautioned that any such statements are not guarantees of future performance and that actual results or developments may differ materially from those projected in the forward-looking statements. Except as required by applicable securities laws, the Company does not undertake any obligation to publicly update or revise any forward looking statements.*